

UW HINT

HeadStart Apps

When writing HeadStart applications, the following are important guidelines to remember concerning parent/guardian info:

Someone other than the parent (as long as there is insurable interest) can purchase up to \$25,000 coverage on the children without the signature of the parent. The only signature needed is that of the relative unless the coverage amount exceeds \$25,000 at which time we must have the consent of the parent.

If writing an application for **more than \$25,000** with the parent, make sure you are always filling out a child/parent (sometimes referred to as child coverage) questionnaire. In order to qualify for coverage, the following must be considered:

Parent combined coverage needs to be more than twice the amount the child is applying for (total-this includes any coverage the child already has) and the parent with the least amount of coverage cannot have less than the child.

Example: Application for 15 year old for \$25,000. Because the client the agent was sitting with was a discount card lead, the agent reached out to their manager to see if the child currently has coverage with us. The child does so the agent adds a child coverage (child/parent) questionnaire to the supercombo. Client is a single mother and has \$150,000 WL through AIL/NILICO and \$50,000 through work, making her total coverage for the questionnaire \$200,000. The father section of that questionnaire should list N/A for coverage amount with a note that he is not in the picture. The child is listed as having the current \$25,000 that they already have through us so home office has a clear picture of the coverage of each member of the family. Because the child is applying for \$50,000 total coverage, the mother needs to have at least \$100,000 in coverage.

Example 2: Application for a newborn for \$75,000. A child coverage questionnaire will populate automatically for AIL and will need to be added for NILICO. The mom has \$35,000 total life coverage and the dad has \$175,000 total life coverage. The child can only qualify for \$35,000 because even though \$75,000 is less than half of the combined coverage of mom and dad, since mom only has \$35,000, that's the cap the child can qualify for.